

# IFM Technical Fund

30 September 2019

## DOMICILE

South Africa

## MANAGEMENT COMPANY

Itransact Fund Managers (RF)(Pty) Ltd  
admin@itransactfm.co.za  
Company Reg No : 1999/012170/07  
VAT Registration Number :  
4590 2171 23

## CUSTODIAN/TRUSTEE

FirstRand Bank Ltd  
DL-TrusteeServices-  
Custody@fnb.co.za

## INVESTMENT MANAGER

Heiden Grimaud Asset Management  
(Pty) Ltd  
investments@heidengrimaud.co.za  
Company Reg No : 1989/003893/07  
(FSP : 596)

## ACTIVE FUND MANAGER

Chris Meyer M.Com, (CA)SA  
Since Nov 2011

## INCEPTION DATE

14 December 2004

## BASE CURRENCY

South African Rand

## RISK/VOLATILITY INDICATOR

High Equity Exposure (90% +)

## SECTOR

South African – General Equity

## BENCHMARK

JSE All Share Index

## FUND SIZE

R54,072 million (30 September 2019)

## MINIMUM LUMP SUM/MONTHLY INVESTMENTS

R30 000 (applicable only to new investors)/ R500

## UNIT PRICE

358,20 cents (30 September 2019)

## RECENT DISTRIBUTIONS

### 30 September 2019:

0.165 cents per unit

### 31 March 2019:

0.017 cents per unit

### 30 September 2018:

0.77 cents per unit

### 31 March 2018:

0.20 cents per unit

## FEES (ALL CLASSES)

### INITIAL & REDEMPTION FEES

0.0%

### ANNUAL MANAGEMENT FEES

1,25% (Excl. VAT)

1,4375% (Incl. VAT @ 15%)

### PERFORMANCE FEES

The fund charges no performance fees.

## TOTAL EXPENSE RATIO (TER) & TRANSACTIONAL COST (TC)

As at 31 March 2019

1,52[TER]+0,65[TC]=2,17% (rolling 3 years)

1,69[TER]+0,65[TC]=2,34% (past 12 months)

## INVESTMENT OBJECTIVE

The IFM Technical Fund seeks to provide investors with capital growth in the first instance and also some income from dividends received on investments. The portfolio aims to be fully invested in the equity markets at all times. From time- to- time cash positions are held in anticipation of the identification of appropriate investment opportunities. The manager uses technical analysis as a primary basis for equity selection. The portfolio's investment style is *Value Investing*.

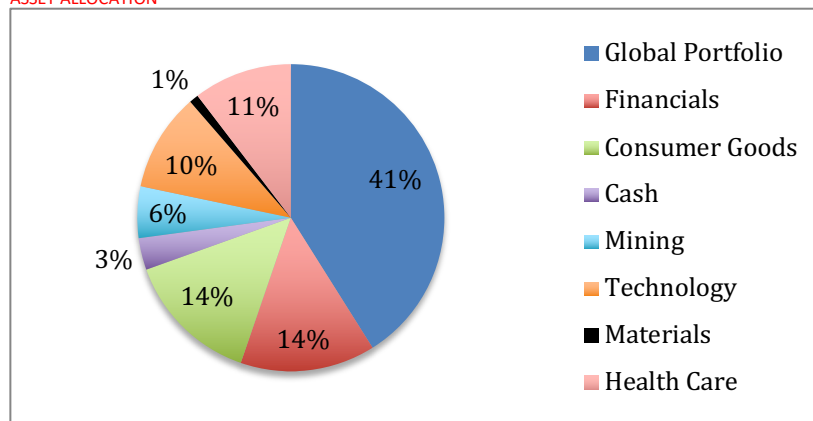
## INVESTOR PROFILE

The fund is appropriate for all investors in a position to withstand short-term negative returns. Equity investments require longer-term investment periods to provide the expected returns. Short-term declines in the value of the portfolio could be larger than some investors are comfortable with. Investors with a short-term requirement for the funds invested should not consider the portfolio as a suitable investment.

## MARKET AND PORTFOLIO OVERVIEW

- The Manager invested 20% of the capital available in the Heiden Grimaud Global Fund during July 2016. This investment has now increased to 40,88% of the portfolio as a result of market movement, fund size and the excellent performance of the global fund. The Heiden Grimaud Global Fund is a Euro denominated fund managed by the Heiden Grimaud Group. It allows investors to also enjoy additional diversification into shares of companies not available on the local South African stock exchange. The fund has exposure to more than 1500 different companies located in developed countries around the globe. In terms of forex legislation the fund manager is not allowed to invest additional funds offshore (40% maximum limit) and is currently compelled to reduce the fund's exposure to the Heiden Grimaud Global Fund .
- The fund manager didn't make any significant changes to the portfolio during the past 3 months. The fund remains heavily exposed to Rand hedge and offshore investments. Local and international equity markets remain volatile at the moment and the best strategy is to invest in quality shares during times of low price levels.

## ASSET ALLOCATION



## INVESTMENT PORTFOLIO SECURITY

	% OF FUND
Heiden Grimaud Global Fund (More than 1500 international securities in the portfolio)	40,88%
Aspen Pharmacare	10,35%
British American Tobacco	9,72%
Indequity Group Limited	8,15%
Naspers	6,83%
Richemont	3,62%
<b>Total</b>	<b>79,55%</b>
Other Securities (14 Other Securities)	17,12%
<b>Total Securities</b>	<b>96,67%</b>
Cash and Cash Equivalents	3,33%
<b>Total</b>	<b>100,00%</b>

Worst calendar year performance since inception: 2008 – Fund returned -23,03% for that year.

INVESTMENT RETURNS (Periods greater than one year are annualised and the fund's investment returns are shown after taking into consideration all costs and fees paid)(Source of below data: JSE, Internal calculations)

	YTD	LAST 1 MONTH	LAST 3 MONTHS	LAST 6 MONTHS	LAST 12 MONTHS	LAST 3 YEARS	LAST 5 YEARS	LAST 10 YEARS
<b>IFM Technical Fund</b>	12,65%	1,66%	2,97%	4,68%	-5,54%	-2,96%	-0,06%	7,55%
<b>Benchmark</b>	0,40%	-0,79%	-5,81%	-2,90%	-1,59%	1,84%	2,23%	12,01%



# IFM Technical Fund

30 September 2019

<p><b>Itransact Fund Managers (RF)(Pty)Ltd</b> (Management company and administration) (Approved CISC management company)</p> <p>AOS House 15 Philips Street Ferndale 2194 Randburg</p> <p>PO Box 4769 Randburg 2125</p> <p>Tel : 0861 116 075 Fax : 011 561 6812 Email : admin@itransactfm.co.za</p> <p><b>Forms available from Itransact Fund Managers [admin@itransactfm.co.za] (New clients, additional investments, switches and redemptions)</b></p>	 <p><b>HeidenGrimaud</b> Asset Management</p> <p><b>Heiden Grimaud Asset Managers (Pty) Ltd</b> (Manager of the portfolio) (Authorised Financial Services Provider - FSP Number : 596)</p> <p>Jansen House 9 King Street Irene 0157</p> <p>Tel: 0861 378 378      International Tel : +27 (12) 667 1065 Fax : 012 667 1318 Email : investments@heidengrimaud.co.za</p>
<p><b>First Rand Bank Ltd acting as RMB Custody and Trustee Services</b> (Trustees and custodians of the Fund) Mezzanine Floor, 3 First Place, Bank City Corner Jeppe &amp; Simmonds Street, Johannesburg, 2001</p> <p>Tel: 011 282 8000 Email : DL-TrusteeServices-Custody@fnb.co.za</p>	<p><b>Financial Sector Conduct Authority (FSCA)</b> CIS Department Riverwalk Office Park Ashleigh Gardens Ext 6 Pretoria 0181 Tel: 012 428 8000</p>
<p><b>DISCLAIMER</b> Collective Investment Schemes in Securities (Unit Trusts) are generally medium- to long-term investments. The value of the participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Performance is calculated for the portfolio. Individual investor performance may differ as a result of the actual investment date, the date of re-investment and withholding taxes. Performance may be affected by changes in the market or economic conditions and legal, regulatory and tax requirements. IFM does not provide any guarantee either with respect to the capital or the performance return of the investment. Unit trusts are trading at ruling prices and can engage in borrowing. IFM does not engage in script lending. Commission and incentives may be paid and if so, this cost is not borne by the investor. A schedule of fees and charges is available on request. Distributions may be subject to mandatory withholding taxes. A fund of funds invests only in other Collective Investment Schemes, which may levy their own charges, which could result in a higher fee structure for these portfolios. Certain investments, including those involving futures, options, equity swaps and other derivatives may give rise to substantial risk and might not be suitable for all investors. IFM is authorized to close the portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate. This document is not an advertisement, but is provided exclusively for information purposes and should not be regarded as an offer or solicitation to purchase, sell or otherwise deal with any particular investment. A general investor report, prepared quarterly, is available on <a href="http://www.heidengrimaud.co.za">www.heidengrimaud.co.za</a>. Forecasts and commentaries are provided for information purposes only and are not guaranteed to occur. While we have taken and will continue to take care that the information contained herein is true and correct, we request that you report any errors to IFM at <a href="mailto:admin@itransactfm.co.za">admin@itransactfm.co.za</a>. The document is protected by copyright and may not be altered without prior written consent.</p> <p><b>UNIT PRICE</b> Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio. Forward pricing is used. Prices are determined at 15h00 each business day (11h30 the following business day for Fund of Funds) and are published daily in national newspapers. The cut-off time for instructions is 14h00 each business day.</p> <p><b>TOTAL EXPENSE RATION (TER)</b> A TOTAL EXPENSE RATIO (TER) is a measure of a portfolio's annual expenses, fees and charges, expressed as a percentage of the average daily value of the portfolio. These expenses include the annual management fees, VAT, audit fees, bank charges and costs incurred in any underlying funds. A higher TER ratio does not necessarily imply a poor return, nor does a low TER ratio imply a good return. The current TER ratio cannot be regarded as an indication of future TER ratios. Performance return information and prices are always stated net of the expenses, fees and charges included in the TER ratio.</p> <p><b>FAIS CONFLICT OF INTEREST DISCLOSURE</b> Please note that your financial advisor may be a related party to IFM. It is your financial advisor's responsibility to disclose all fees he/she receives from any related party. The portfolio's TER includes all fees paid by the portfolio to IFM, the trustees, the auditors, banks, the co-naming partner, underlying portfolios, and any other investment consultants/managers as well as distribution fees and LISP rebates, if applicable. The portfolio's performance numbers are calculated net of the TER expenses. The investment manager earns a portion of the service charge and performance fees where applicable.</p> <p><b>FOREIGN INVESTMENT RISK</b> The portfolio may include underlying foreign investments (either direct or indirect). Fluctuations or movements in exchange rates may cause the value of underlying foreign investments to go up and down. The underlying foreign investments may be adversely affected by macroeconomic risk, political instability as well as exchange controls, changes in taxation, foreign investment policies, restrictions on repatriation of investments, potential limitations on the availability of market information and other restriction and controls that may be imposed by the relevant authorities in the relevant countries. This is a Minimum Disclosure Document (MDD) as required by Circular BN92 issued by the Financial Sector Conduct Authority that became effective on 1 April 2015.</p> <p><b>ACCESS TO INFORMATION</b> Additional information, including application forms, annual or quarterly reports can be obtained from IFM, free of charge or can be accessed on our website (<a href="http://www.itransactfm.co.za">www.itransactfm.co.za</a>). Upon request the Manager will provide the investor with quarterly portfolio investment holdings reports.</p>	