

News and Review

Volume 19 – October 2020

Dear Investor

It is the final quarter of 2020 and it would appear that COVID-19 will remain part of our lives for the foreseeable future.

COVID-19 has taught us many valuable life lessons, one of which being the importance of saving for unforeseen circumstances. Unfortunately, our country's savings culture leaves much to be desired.

*"Don't save what is left after spending,
but spend what is left after savings."
- Warren Buffet*

By definition, a savings culture is the act of developing a habit of saving. To build a savings culture one needs to first understand that saving is not done because one has enough money to do so, but because you are willing to forego your current wants for a greater calling or future goals.

With the festive season looming, the key remains to stay disciplined. Before you splurge on a little treat or "extra", be sure it is worth the ultimate cost of not saving it for that inevitable rainy day.

Enquiries regarding your investments

Should you have any enquiries regarding your investments, please direct it as follows:

- All **administrative enquiries**, for example a request of statement or balance of investment, redemption request, update of contact details, enquiries regarding FICA or assistance required to log onto the online Connect system is handled by Itransact Fund Managers.

☎ 0861 116 075

✉ admin@itransactfm.co.za

- All **investment specific or portfolio enquiries** are handled by Heiden Grimaud Asset Management.

☎ 0861 378 378

✉ investments@heidengrimaud.co.za

- All **Heiden Grimaud Global Fund** enquiries are handled directly by the Heiden Grimaud Group International Network. Their contact details are:

☎ +27 12 743 6437 (South Africa),

☎ +353 1 254 9406 (Ireland) or

☎ +32 468 280463 (Belgium)

✉ investments@heidengrimaud.com

Analysis of the Portfolios

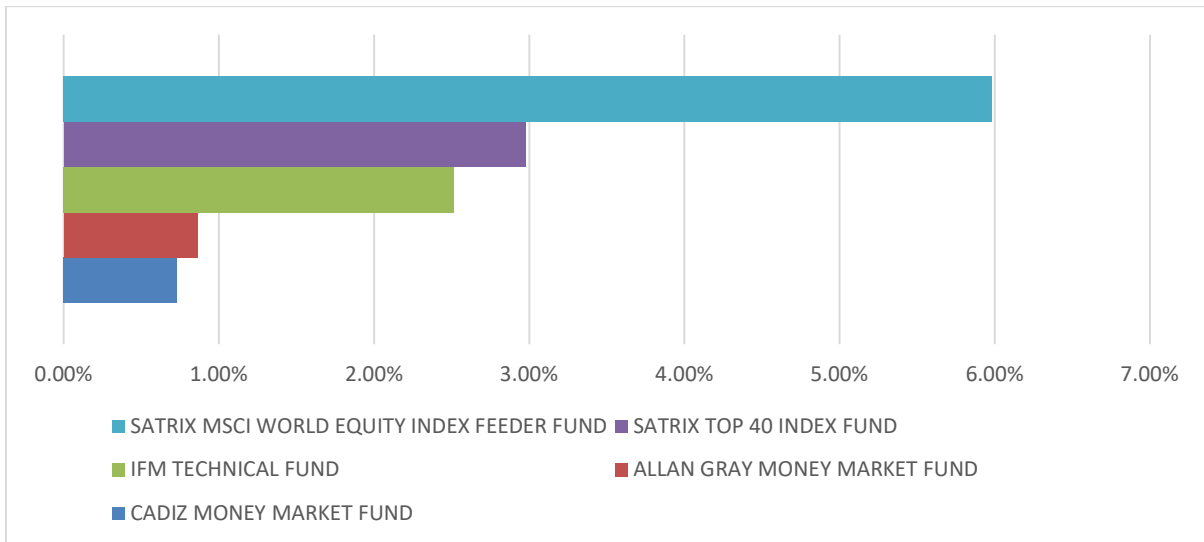
As part of the regulations that govern financial institutions, a manager must publish on its website each calendar quarter a general investor report that details an analysis of the portfolio with reference to the extent to which it has, or has not, adhered to its policy objective. We can report that for the quarter ending 30 September 2020, the following two portfolios have adhered to their respective policy objectives:

IFM Balanced Value Fund of Funds with the objective of prudential asset allocation and being a medium equity fund to secure balance between capital growth and income.

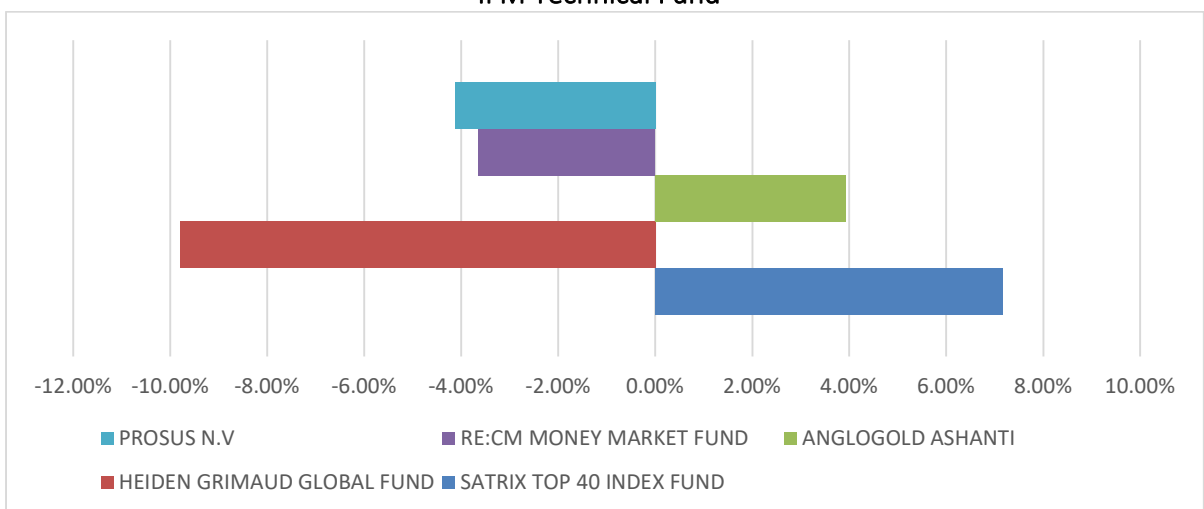
IFM Technical Fund with the objective of being a general domestic equity fund where investment decisions are based on technical analysis.

During the previous quarter the Manager bought and sold some shares and investments. Herewith an illustration of the changes in holdings as a result of this. Please note that this is not a reflection of the performance of these investments.

IFM Balanced Value Fund of Funds



IFM Technical Fund



News from our Fund Manager

Dear Investor

You can never “spend” yourself rich. These were simple but very wise words my late father used to share with us. In real life this is easier said than done. We have the constant “attack” from the advertising world trying their utmost to convince us that we need to go out and spend our money. Buy this or that item, or “invest” in so called “assets” (i.e. new motor vehicles) or go enjoy the latest entertainment. Lately we also have the social media machine working on our purses by showing us how wonderful the life is of the “rich and famous”. We need to be careful of this onslaught.

For this very reason it is a great strategy to plan your investing through a regular monthly debit order. This will ensure that slowly in the background you are still continuing to invest. A wonderful basic principal taught in one of my favorite books on building wealth (The Richest Man in Babylon by George S. Clason) is that you always keep 10% of your earnings in your own purse. Naturally you do not keep this 10% in your purse. You make it work for you by investing it. To create true wealth, you must also re-invest any returns that you earn on these investments. It is a slow process but in time you will start to experience the benefits.

You are always welcome to contact our administration (admin@itransactfm.co.za) to request a debit order form to start a regular monthly investment. Our task as your funds’ asset manager is to look after your capital and also earn a respectable return on the money invested.

INVESTMENT MARKETS

We continue to be cautious with the portfolios’ assets, keeping higher percentages in liquid form and the rest invested as far as possible in Rand hedge and directly into international investments.

Kind regards

Chris Meyer

Managing Director – Heiden Grimaud Asset Management

